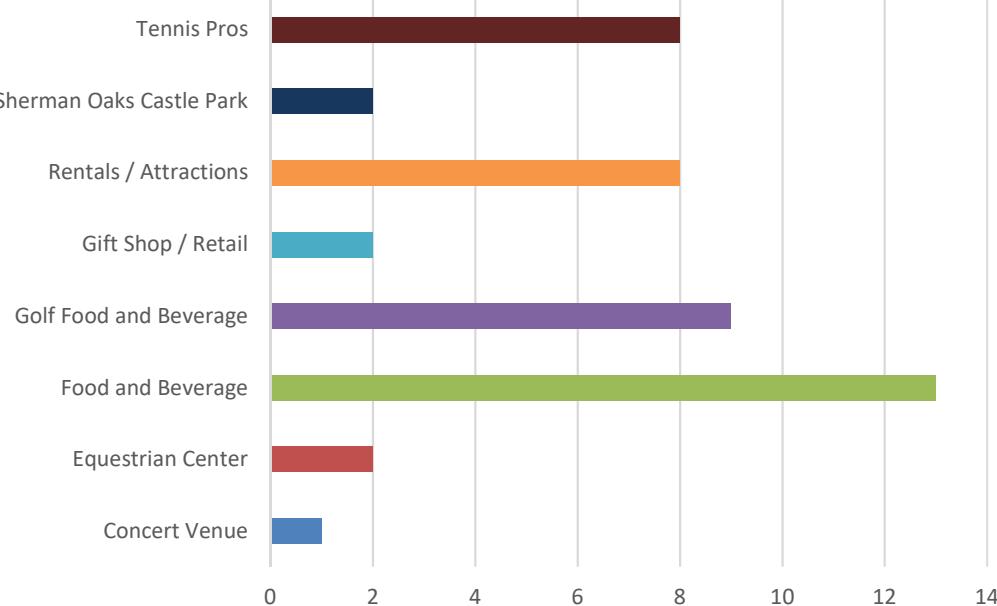
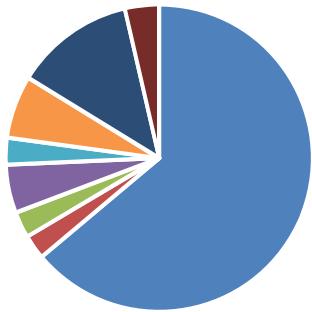


City of Los Angeles Department of Recreation and Parks
Concessions Contracts Summary

Number of Concessions by Type



Revenue Share by Concession Type



- Concert Venue
- Equestrian Center
- Food and Beverage
- Golf Food and Beverage
- Gift Shop / Retail
- Rentals / Attractions
- Sherman Oaks Castle Park
- Tennis Pros

CONCESSION REVENUE (Excluding Greek Theatre)

	CY2022	CY2021	% Δ
Gross Receipts	\$28.5M	\$27.1M	4.9%
Revenue Share	\$3.6M	\$3.2M	11.1%

GREEK THEATRE REVENUE

	2022	2021	% Δ
Gross Receipts	\$10.75M	\$7M	34.9%
Net Profit	\$7.6M	\$4.7M	38.2%

HOT TOPICS

- Griffith Park Pony Ride-The concession was closed in December 2022 after operating for decades. A consultant has been retained to conduct community outreach and engagement and make a recommendation on the best use of the space.
- Rancho Park Golf Course Clubhouse-A new contract was executed in May of 2020. Renovations have been delayed due to COVID and unforeseen conditions discovered during demo prep. Construction is scheduled to resume this summer.
- Stoney Point Ranch & Riding Center-Oversight of the property was transferred to RAP from GSD in 2021. The lessee who was secured by GSD passed away in 2022 and RAP is developing an RFP for a new operator.

RFPs and CONTRACTS IN PROCESS

- GP Park Center F&B RFP-Pending approval by City Council
- Sherman Oaks Castle Park Batting Cages-award pending
- Sherman Oaks Castle Park Arcade and F&B-award pending

CONTRACT AWARD PROCESS:

- Concessions staff develops RFP based on Department needs/goals
- After evaluation process, staff makes recommendation for award to GM
- GM makes recommendation to Board who makes decision to award
- After Board approval, contracts presented to City Council for final approval

UPCOMING PRIORITY PROJECTS

- Golf Course F&B RFP-Woodley, Hansen Dam, Encino/Balboa
- Point Fermin F&B RFP
- Vending RFP
- Echo Park Lake Cafe RFP
- Pay telescopes RFP

City of Los Angeles Department of Recreation and Parks
Concessions Contracts Summary